

STEVEN I. WILLIAMS

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OBJECTIVE

To obtain a position within the 4Wall Entertainment Systems Department that utilizes my education and skill set.

EXPERIENCE

December 2020- Current

4Wall Entertainment (Boston)- *Account Executive*

- Achievement of sales, profit, and strategic objectives as determined with General Manager.
- Proactively pursue in-the-field sales calls.
- Proactively build strategic business relationships.
- Coordinate with customers on complex projects from concept to completion.
- Analyze client needs; quote prices, prepare contract, and close orders.
- Responsible for ensuring accurate and timely entries, per company standards, into the RentalWorks database.

April 2018- December 2020

4Wall Entertainment (Boston)- *Account Manager*

September 2016- April 2018

Advanced Lighting Production Services (ALPS)- *Rental Associate*

PROFESSIONAL EXPERIENCE

May 2024- Current

Bridgewater State University- *Lighting Designer and Adjunct Professor*

- Teach undergraduate courses in lighting design and theatre technology.
- Support student learning through hands-on and production-based instruction.
- Design productions, musicals, lab presentations and guide student led shows.
- Maintain professional standards and contribute positively to the department's collaborative culture.

EDUCATION

Virginia Tech Blacksburg, VA

M.F.A. in Theatre Design- Lighting,
2015

Internship: TAIT (Thinkwell Group),
Burbank CA

July 2014- September 2014

KEY SKILLS

- RENTALWORKS DATABASE
- PROJECT MANAGEMENT
- LIGHTING DESIGN
- ETC CONSOLES- PROGRAMMING
- LIGHTWRIGHT
- VECTORWORKS
- BASIC AUTOCAD
- MICROSOFT 360

AWARDS/MEMBERSHIPS

- 4WALL SPOTLIGHT AWARD
WINNER 2018 & 2022
- MOTIF AWARD RHODE ISLAND:
LIGHTING DESIGN WINNER 2019
- USITT MEMBER SINCE 2014

August 2017- Current

Community College of Rhode Island- *Lighting Supervisor and Lighting Designer*

- Plan, install, maintenance, and strike lighting, productions, and lighting special effects for new productions.
- Lead a student crew during the hang, gel, and focus of lighting equipment, as well as instruct students on implementation of the designer and supervisor's plan.

August 2015-August 2016

Electrician and Lightboard Programmer for Southcoast Repertory Theatre